



**MEDICAL BILL REVIEW:  
 PROVIDING GREATER  
 SAVINGS FOR BETTER  
 OUTCOMES**

Broadspire's medical bill review unit evaluates all medical bills, including hospital, surgical and pharmacy charges, to help eliminate unwarranted charges associated with workers' compensation and no-fault auto claims. Experienced medical professionals utilize state-of-the-art technology and proprietary reimbursement methodologies to reduce loss costs beyond basic state-mandated reductions.

The result? Industry-leading medical bill savings that dramatically control the costs associated with injuries and illnesses. Our clients averaged a 46 percent savings (excluding duplicates) in 2004, including preferred provider organization (PPO) discounts. In the same year, aggregate savings to customers averaged \$25.4 million. And we have a history of year-over-year improvements in medical bill review savings.

Broadspire also offers a comprehensive pharmacy management program to help reduce our customers' loss costs even further.

*Expert review realizes savings at several levels*

Broadspire's experienced team of registered nurses, physicians and other medical professionals use their clinical knowledge to conduct comprehensive reviews of medical and hospital bills. With our in-house expertise, coupled with a customized rules engine, PPO network reductions and proprietary reimbursement methodologies, Broadspire delivers maximum savings to our clients.

*Streamlined workflow*

With Broadspire, you can count on all the advantages of an integrated, automated and centralized review process. To speed response time, providers can send medical bills directly to our processing center. Our front-end systems incorporate advanced imaging, tracking and auditing technology. On the back end, a central database makes it easy to retrieve employee and provider history files to complete the review. A centralized workflow significantly streamlines the process of medical causality verification, bill adjudication and provider payment, saving thousands of hours in processing millions of bills.

*Advanced applications*

Broadspire augments the medical bill review process with advanced applications. These include an automated rules engine that flags items needing further evaluation to complete the audit. This step can yield significant savings by detecting unwarranted or inappropriate charges. In addition, we integrate with claim, utilization management, pharmacy benefit management and PPO systems. The result is a more comprehensive and thorough bill review process.

*Advantages of Broadspire medical bill review*

*Attains savings beyond state-mandated reductions*

- Optimizes savings by enhancing medical bill review with reductions available through our PPO and pharmacy networks
- Utilizes proprietary reimbursement methodologies beyond state-mandated reductions
- Increases savings with interventions involving chief medical officer

- Eliminates unwarranted charges by performing nurse reviews on inpatient and surgery bills
- Negotiates out-of-network hospital charges
- Saves with duplicate bill and line detection at no additional cost to the client
- Reviews all bills submitted

#### *Meets demanding challenges*

- Includes workers' compensation and auto no-fault services
- Provides bill adjudication for fee schedule, usual and customary review, enhanced savings and PPO discounts
- Features utilization management integration
- Provides explanation of review for each bill, including adjustments, justifications and recommendations
- Offers customizable utilization parameters
- Includes integrated check-cutting services
- Includes dedicated customer service
- Integrates with claim systems
- Incorporates document imaging into a streamlined, centralized workflow

#### *Optimizes savings through the Broadspire Preferred Provider Network*

- Based on a Workers' Compensation Research Institute study that says using network providers returns employees to wellness faster

- Reduces medical costs with occupationally focused providers
- Offers discounts on:
  - Medical providers and hospitals
  - Pharmacy medication (retail and mail order)
  - Medical equipment
  - Ancillary services, including CT, MRI, rehabilitative physical therapy and functional capacity evaluation
  - Translation/interpretation/transportation
- Provides easy access to services, with more than 300,000 providers and 4,200 hospitals
- Offers average network savings exceeding 18 percent

#### *Meets your exact needs with customizable utilization parameters*

- Dollar amount
- CPT code ranges
- Duration of care
- Frequency of visits
- ICD-9 code ranges
- Provider degrees

#### *Choose Broadspire*

Experience the difference a passionate partner can make.

Call 1-866-830-2383 or visit us online at [www.choosebroadspire.com](http://www.choosebroadspire.com)



**BROADSPIRE**

A PLATINUM EQUITY COMPANY