

# Broadspire®

## The Latest in Pain Management

### The Price of Pain

According to a survey conducted by Johns Hopkins Bloomberg School of Public Health, 100 million adults in the U.S. are affected by chronic pain, with total healthcare costs attributable to chronic pain estimated as high as \$635 billion.

### Broadspire's Solution: Proven Results

Broadspire's industry-leading Comprehensive Pain Management Program delivers demonstrable results – 72% of the participants enrolled in our roundtable process showed a significant reduction (23.6%) in average monthly medical and pharmacy costs. Highlights of our program include: extensive networks of functional restoration/interdisciplinary pain management facilities and cognitive behavioral therapy (CBT) providers, and urine drug monitoring.

### Our Approach

How do we achieve this? Through our proprietary structured, systematic management process using evidence-based medicine, we identify potential candidates, perform an in-depth nurse review and triage to determine suitability, and employ a multidisciplinary roundtable of physicians, case managers and claim professionals to conduct evaluations. In doing so, we help positively impact the medical and psychological aspects of chronic non-malignant pain.

### New Breakthroughs

As we are continually working to augment this already-strong program, we are excited to announce our latest developments in the evolution of tackling this important issue:

#### Addiction Network for Supervised Withdrawal of Opioids

This national network is exclusive to Broadspire, addressing the fact that various studies indicate chronic use of opioids does not have long-term benefits and that only 10% of patients requiring testing undergo the testing by physicians.

#### Pharmacogenetics Testing

This advanced approach is now available as a tool for treating providers to customize medication treatment strategies based on an individual's unique genetic variation and response to opioid medications. Each patient's metabolic type and response markers are identified and an appropriate, tailored treatment plan may be put into place, potentially decreasing medication costs and speeding recovery.

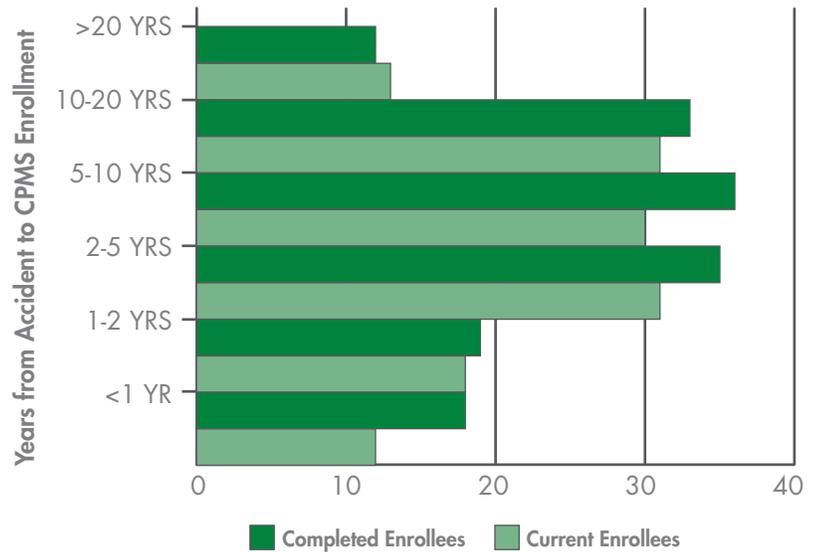
# Comprehensive Pain Management Solutions: The Pain Management Roundtable Process

72% of the participants that have completed the program demonstrated a significant decrease (23.6%) in average monthly medical and pharmacy costs, 52 of the participants (32.3%) had their claims closed following participation.

To learn more about our **Comprehensive Pain Management** services, please contact us:

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Participants by Age of Claims



Medical Costs Pre and Post Program

